Lessons learned from 7 years of running developer platforms

platform engineering and platform as a product

Coté - March 11th, 2023



Deployment frequency is not good:

50% to 70% monthly or more 20% weekly or less

Estimates based on Forrester's Developer Survey, 2022; <u>"Improving Customer Experience And Revenue Starts With The App Portfolio,"</u> Forrester Consulting, March 2022; <u>the CD Foundation 2022 survey</u>.

Hello, I am Coté

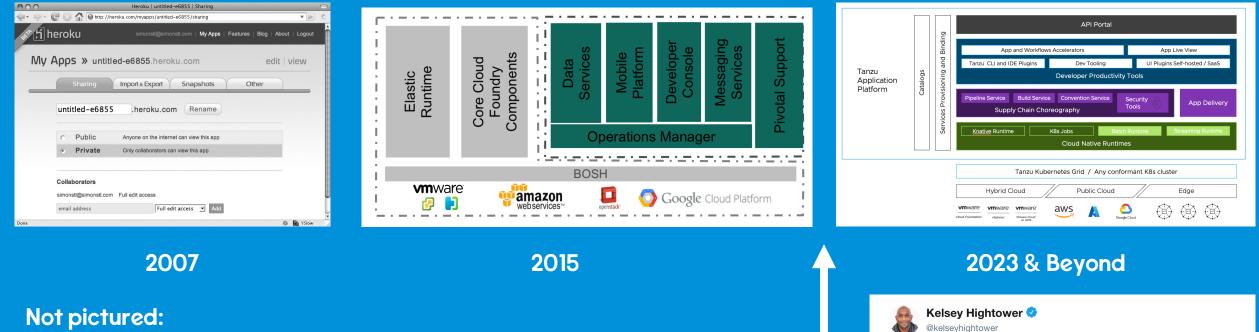
I work at VMVare®





What is a platform?

The Eternal Recurrence of (Platforms, PaaS, DevOps, Cloud Native)



OO, RUP, CORBA

J2EE/.Net

SOA & WS-*

Rails & LAMP

RAD, Low Code

Public Clouds

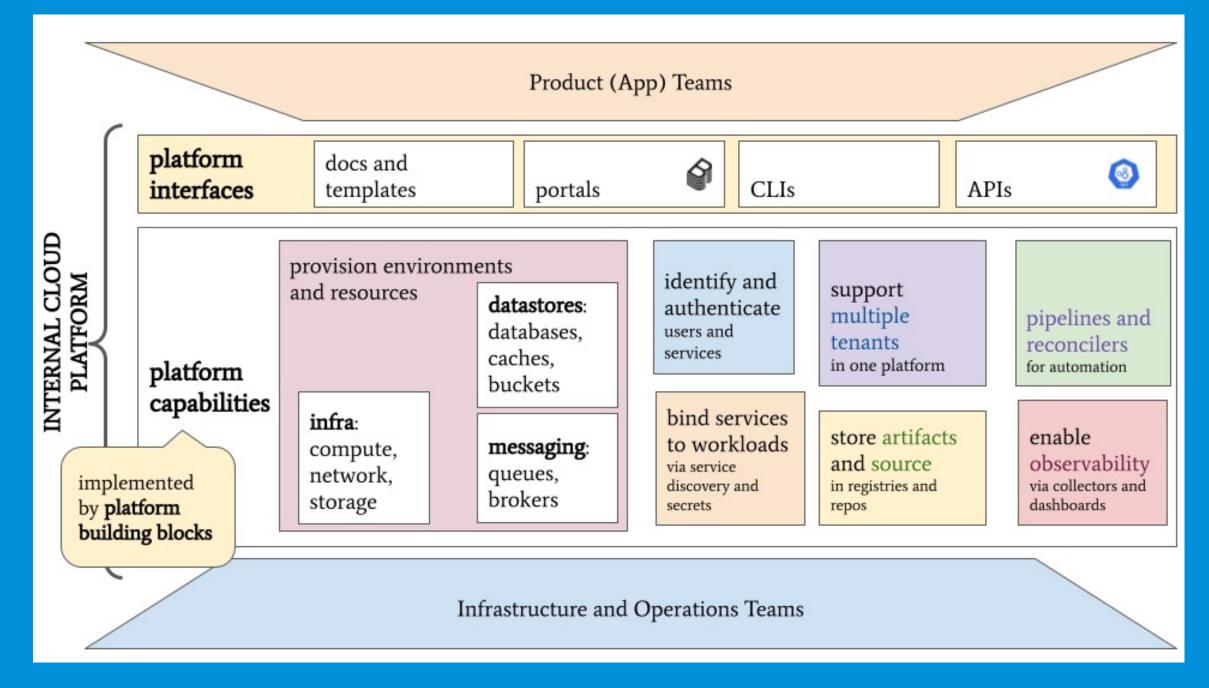


Kubernetes is a platform for building platforms. It's a better place to start; not the endgame.

1:04 PM - 27 Nov 2017

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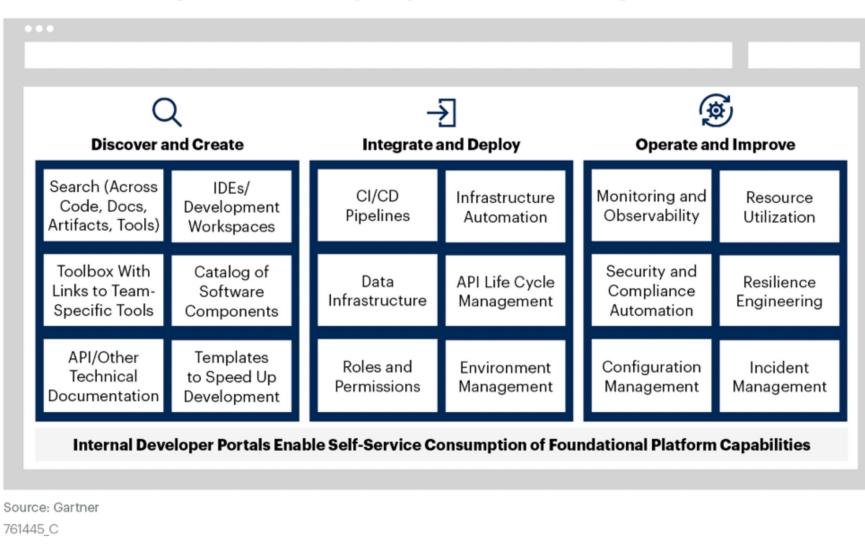




"A digital platform is a foundation of selfservice APIs, tools, services, knowledge and support which are arranged as a compelling internal product. Autonomous delivery teams can make use of the platform to deliver product features at a higher pace, with reduced coordination."

Evan Bottcher, 2018

Internal Developer Portals Unify Disparate Platform Capabilities



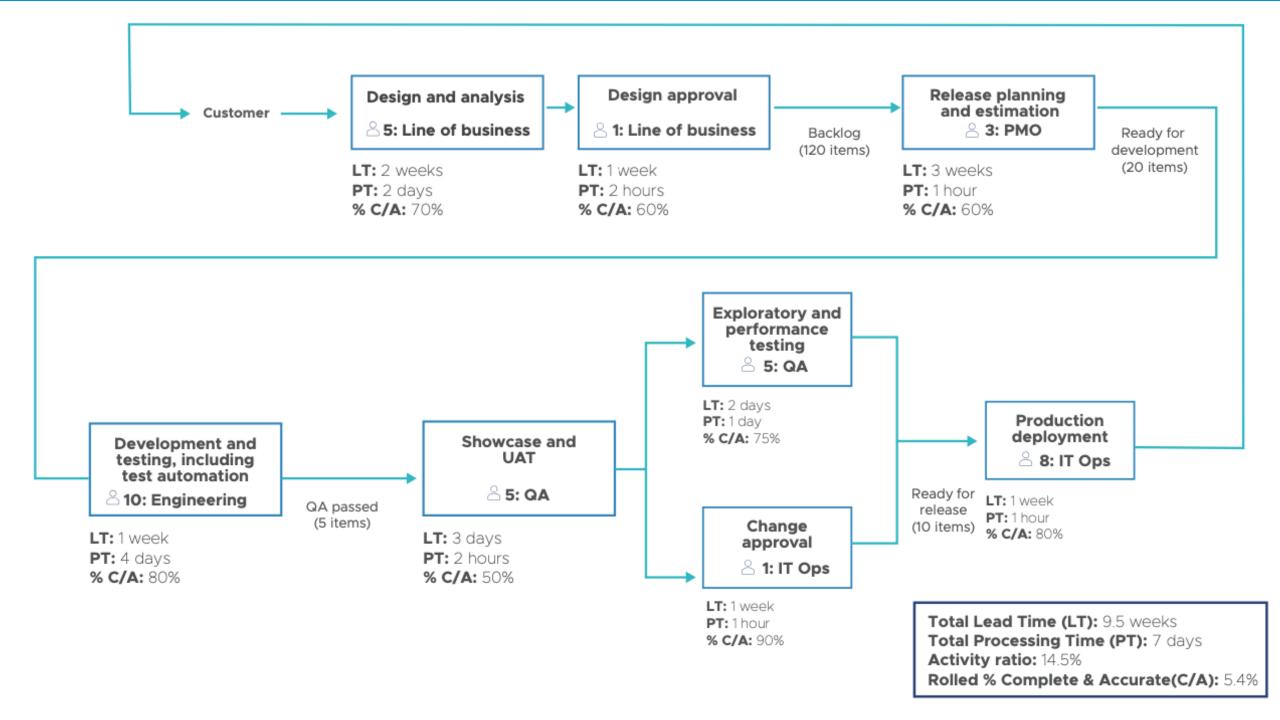
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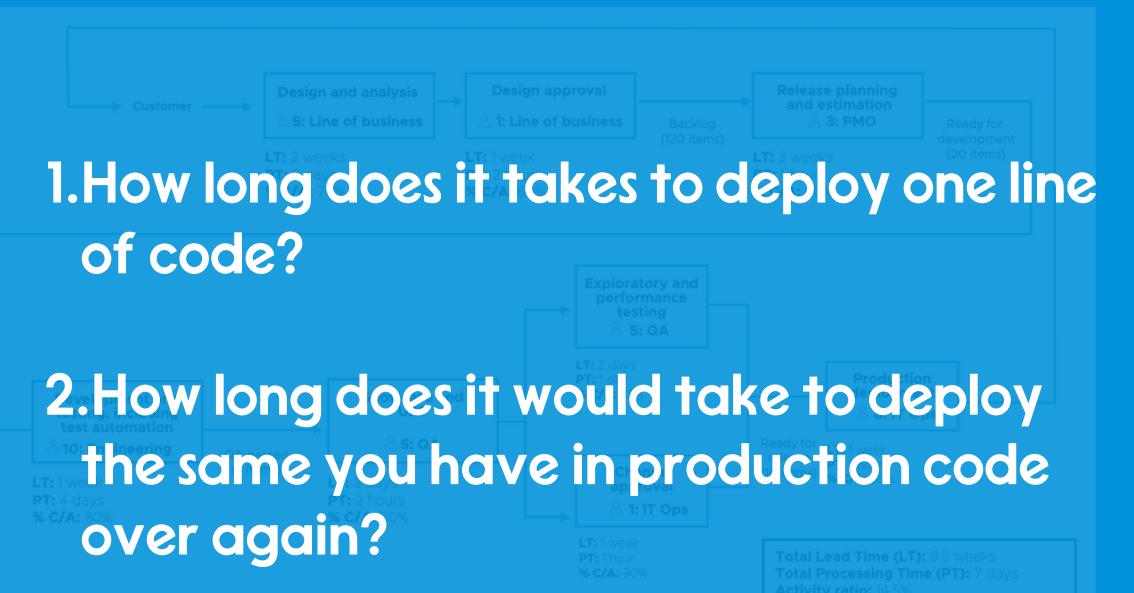
7 Best Practices*

Learned from

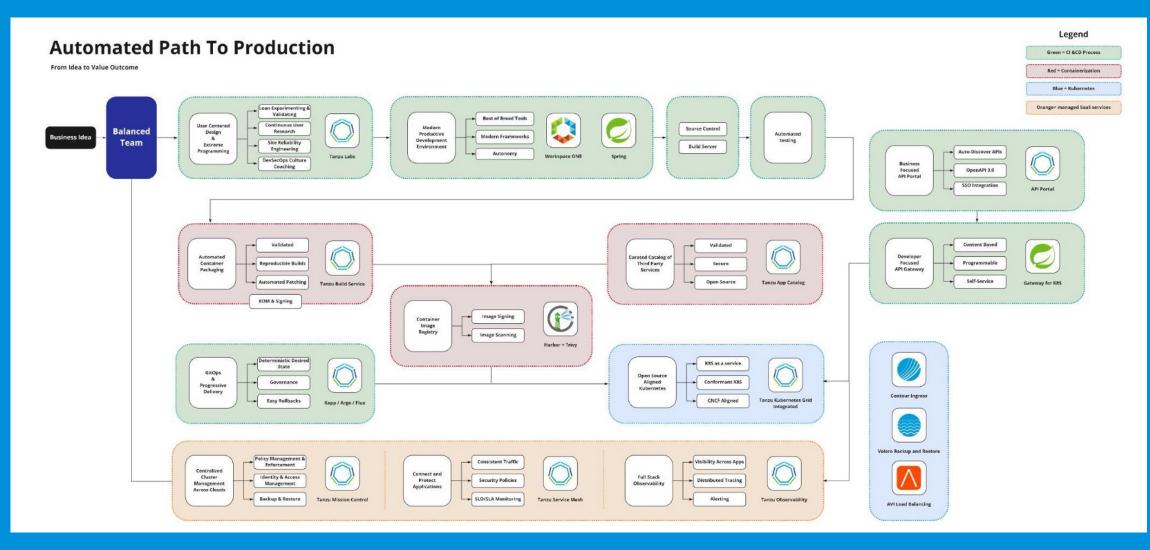
7 Years Running of Platforms

* I think I lost one of them.



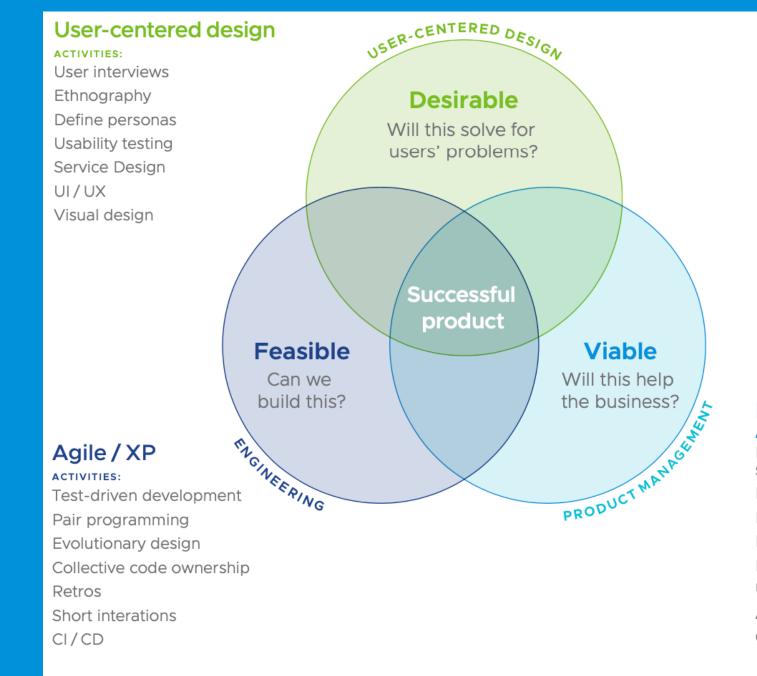


Find the golden paths and platform requirements



"We are building this platform not for us, we are building it for Mercedes-Benz developers."

Thomas Müller, Mercedes-Benz



Lean Startup

Define product vision, strategy and roadmap Define business model Define minumum viable product Identify and test assumptions Release real product often Understand customers Adjust direction based on data Constrain resources and time

Ops meet, dev - Dev, meet ops

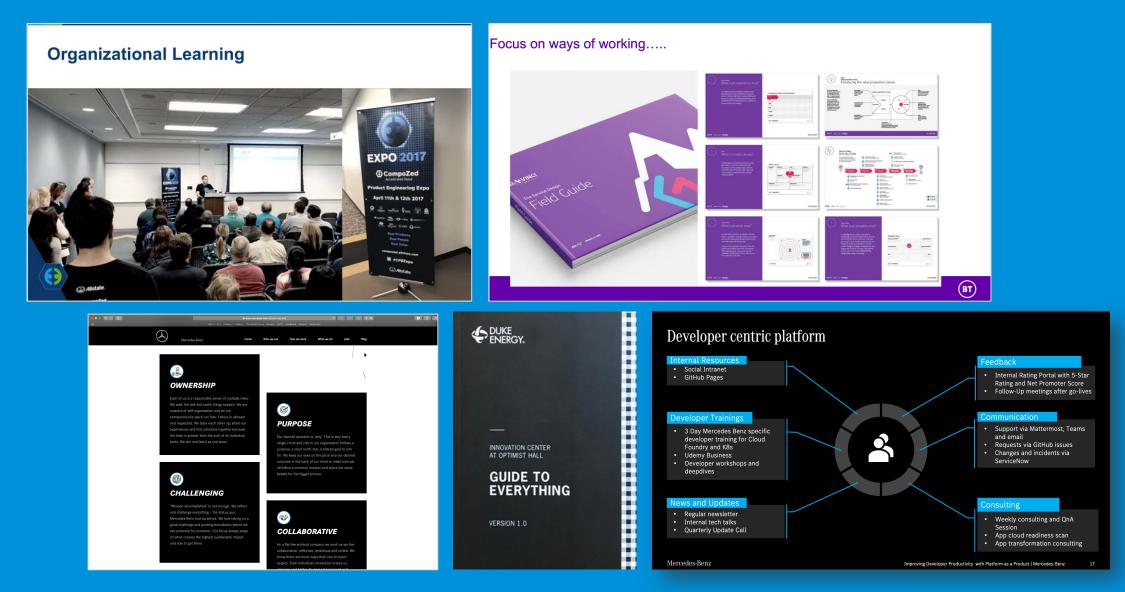
Find the Developer Toil, Confusion, Blockers

- What are we making?
- We have a strong vision for our product, and we're doing important work together every day to fulfill that vision.
- I have the context I need to confidently make changes while I'm working.
- I am proud of the work I have delivered so far for our product.
- I am learning things that I look forward to applying to future products.
- My workstation seems to disappear out from under me while I'm working.
- It's easy to get my workstation into the state I need to develop our product.
- What aspect of our workstation setup is painful?
- It's easy to run our software on my workstation while I'm developing it.
- I can boot our software up into the state I need with minimal effort.
- What aspect of running our software locally is painful? What could we do to make it less painful?
- It's easy to run our test suites and to author new ones.
- Tests are a stable, reliable, seamless part of my workflow.
- Test failures give me the feedback I need on the code I am writing.
- What aspect of production support is painful?

- We collaborate well with the teams whose software we integrate with.
- When necessary, it is within my power to request timely changes from other teams.
- I have the resources I need to test and code confidently against other teams' integration points.
- What aspect of integrating with other teams is painful?
- I'm rarely impacted by breaking changes from other tracks of work.
- We almost always catch broken tests and code before they're merged in.
- What aspect of committing changes is painful?
- Our release process (CI/CD) from source control to our story acceptance environment is fully automated.
- If the release process (CI/CD) fails, I'm confident something is truly wrong, and I know I'll be able to track down the problem.
- What aspect of our release process (CI/CD) is painful?
- Our team releases new versions of our software as often as the business needs us to.
- We are meeting our service-level agreements with a minimum of unplanned work.
- When something is wrong in production, we reproduce and solve the problem in a lower environment.

Sources: <u>"Developer Toil: The Hidden Tech Debt,"</u> Susie Forbath, Tyson McNulty, and Coté, August, 2022. See also Michael Galloway's <u>interview questions for platform</u> product managers.

Platform marketing, advocacy, consulting



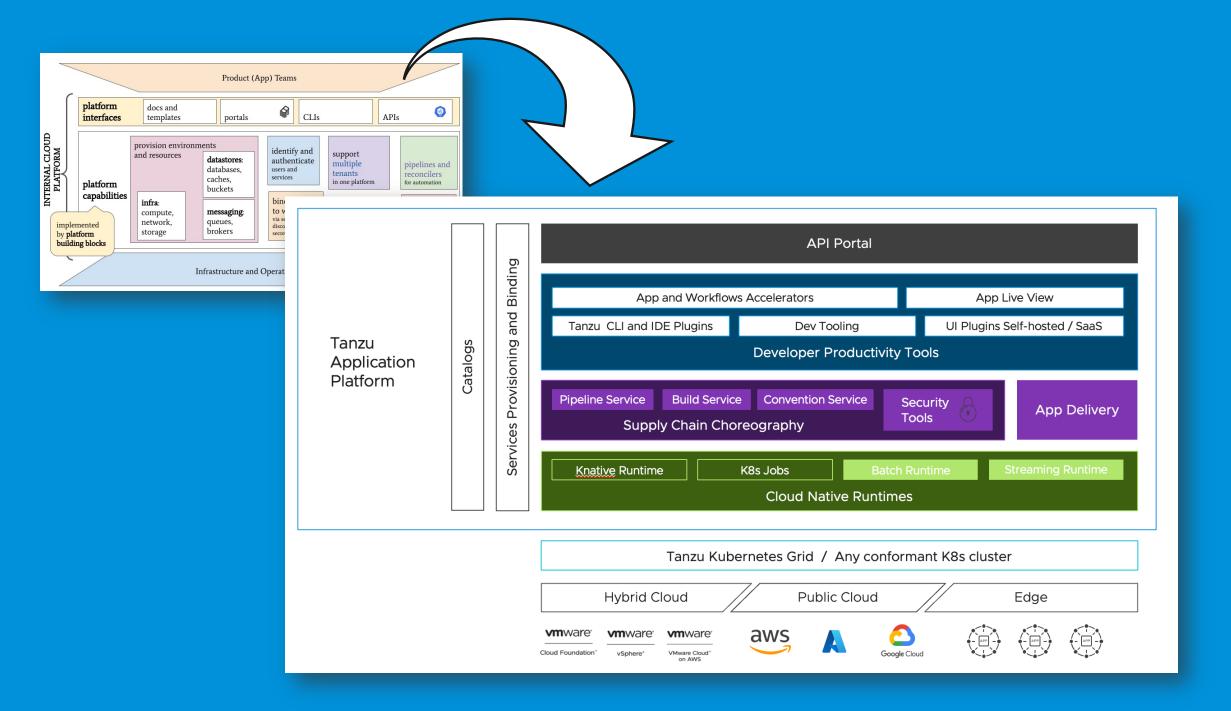
Sources: BT Canvas team; <u>MB.io</u>; Duke Energy; Allstate; <u>"Take DevOps to 11 and Sprinkle Cloud on it with Rainbows and Unicorns,"</u> Matt Curry, s1p 2017. <u>"Improve Developer</u> 18 <u>Productivity with Platform as a Product,"</u> VMware Explore, Nov. 2022.

Start with an integrated platform, customize as find needs

- Planning selecting from all the tools (e.g., CNCF landscape)
- Integration/Creation making all the tools work together.
- Product Managing Incremental updates, maintenance, and patching.
- Operating Running the platform, diagnosing problems, security.
- Adding new features.
- Updating and maintenance.
- Support.

All of these are a full time job on their own, esp. the last two.





THE HOME DEPOT TIMELINE

2015: Handful of apps, e.g., paint desk, tool rental.

2016: ~130 apps in production.

2018: "Every week, my product and design teams are in people's homes or [at] customer job sites, where we are bringing in a lot of real-time insights from the customers."

2021: grew a customer's spend from \$100k to \$300k.

Sources: <u>"From 0 to 1000 Apps: The First Year of Cloud Foundry at The Home Depot,"</u> Anthony McCulley, The Home Depot, Aug 2016; <u>"Cloud Native at The Home Depot,"</u> with Tony McCulley," Pivotal Conversations #45; "Driving Business Agility Without Large-Scale Transformation Programs," Venkatesh Arunachalam, Sep 2021; <u>The Home Depot 2022[?]Q4 earnings call; *The Business Bottleneck,* Coté.</u>

Initial Phase - Create the Platform with Developers

- 1. Platform team: owner, operators, engineers, advocate
- 2. Pick one app for business & technical feasibility.
- 3. Developer toil audit.
- 4. Find path to production with end-to-end value stream analysis
- 5. Start with pre-integrated platform, customize as you...
- 6. Build a golden path with the developer team.
- 7. Optionally, build an IDP as part of the platform.
- 8. Do this for 3 months.

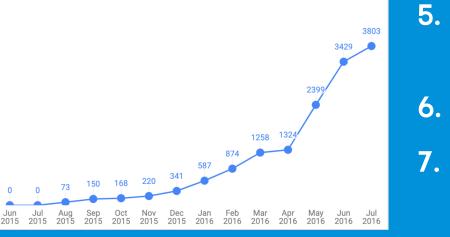
Scaling Phase - Pairing & Seeding to build trust & training



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- 1. Create platform marketing program.
- 2. Find two to five more apps.
- 3. Pair & seed from first dev & platform team to new teams.
- 4. "Shift Left" build golden paths for governance, security, etc.



- Add more infrastructure staff with pairing & seeding.
- 6. Do this for three months.
- 7. Repeat, growing number of apps as pairing & seeding allows.

Sources: <u>"From 0 to 1000 Apps: The First Year of Cloud Foundry at The Home Depot,"</u> Anthony McCulley, The Home Depot, Aug 2016; <u>"Cloud Native at The Home Depot, with Tony McCulley," Pivotal</u> <u>Conversations #45</u>; <u>USAF presentations and write-ups</u>; <u>"Driving Business Agility Without Large-Scale Transformation Programs,"</u> Venkatesh Arunachalam, Sep 2021; <u>The Home Depot 2022[?]Q4 earnings call</u>; <u>23</u> <u>The Business Bottleneck</u>, Coté.

Lessons learned from supporting 1,500+ application at JP Morgan Chase

A Successful Developer Experience (1/2)

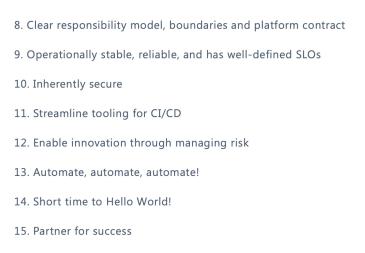
JPM organ Chase

- 1. Customer Focus: Treat internal developers like clients
- 2. Build, nourish and embrace a community around your platforms
- 3. Focus on end-to-end & deliver an integrated experience
- 4. Culture is critical
- 5. Cloud Blueprints
- 6. Cloud Parties
- 7. Self-service everything



Build a customer-centre culture. *15 Proven Techniques to Improve Customer Experience (CX)* Blog by Snigdha Patel on the revechat.com platform

A Successful Developer Experience (2/2)



JPM organ Chase



Source: "Improving JPMorgan Chase's Developer Experience on the Cloud," Nadi Away, JPMC, June 2022.

Thanks!

https://newsletter.cote.io

https://cote.io/platform/





